

CASE STUDY

AXA TURKEY Secures File Sharing with FileOrbis

Customer Contact

Yaşar Geren is currently working as System & Network Manager. He has been with AXA Turkey for more than 20 years holding different roles in the IT department. He successfully completed several major projects and has helped the company become one of the leading insurance companies in Turkey.

Everyone knows the AXA name. Can you tell me a little more about the business?

AXA Turkey is a company whose history goes back 100 years in Turkey. It is an institution that leads the sector with more than 800 AXA employees and more than 2500 agents, with AXA Turkey is one of the leading insurance companies in Turkey and part of the global AXA Insurance Group. The company offers home, car, health, transport, and fire insurance services to individuals, small and medium-sized businesses, and large corporations. It also provides savings, estate planning, and personal protection.

Group: Axia
Industry: Insurance
Number of
Employees: 1000+

Core Product:

- Secure Link Suite

Add-Ons:

- Approval Add-On
- Mount Drive Add-On
- FTP/ SFTP Add-On
- Watermark Add-On



What challenges/problems necessitated a change in the way you share files securely? What initial challenges did you encounter that were helped using FileOrbis?

Especially in the field of information security, it can be difficult to meet the new demands coming from both increasing threats and stricter regulations. Finding solutions and services that address these needs is not easy. Previously we had difficulties with secure file sharing. It was challenging to find a solution for the control and secure sharing of the data to be transferred. With the increasing demand for security, one of the primary capabilities of the solution to be deployed has become security and compliance on the content flowing from and to our company. The solution is also expected to improve the user experience. Most security and compliance-oriented solutions impact the user experience negatively. Considering all our requirements, we selected FileOrbis which provided both the security and auditing capabilities required for insurance companies like us. FileOrbis also improved our user experience which was especially important for remote workers during the pandemic.

What features of FileOrbis have most impressed you? Has this solution saved money and/or increased productivity? What kind of success does the team at AXA enjoy with our product?

The installation and configuration of the product were carried out within the specified time. We were particularly impressed by its integration with security products and its seamless ability to conform with the rigorous standards-compliant processes demanded in our industry. The solution has strengthened our position, especially when complying with Turkish Personal Data Protection Law and processes related to the sharing of sensitive data. The user experiences of teams that share a lot of files are extremely positive. The increase in demand for FileOrbis from different departments within the company also proves we made a good decision in implementing the solution.

“The product really fills a gap in the critical area of secure document sharing/management. The tool that makes it easier for both IT and the business sides of our company. We worked with the FileOrbis team of experts on post-installation support and implementation. Our experience with the post-sales support team has been very positive.” 